



BHARAT HEAVY ELECTRICALS LIMITED
(A Government of India Undertaking)
PURCHASE DEPT., PROJECT ENGINEERING & SYSTEMS DIVISION
BHEL, RAMACHANDRAPURAM, HYDERABAD
NOTICE INVITING TENDER

NIT_44688



Ref: T7D1S29105

Date: 05.07.2019

NOTE: BIDDER INTENDING TO PARTICIPATE MAY DOWNLOAD FROM WEB SITE OR PURCHASE TENDERS FROM THIS OFFICE

Sealed offers are invited from reputed & experienced bidders with sound technical and financial capabilities (meeting PRE QUALIFICATION CRITERIA as mentioned in Annexure-AA for the subject job) by the undersigned on the behalf of BHARAT HEAVY ELECTRICALS LIMITED as per the tender document. Issue of tender to any bidder shall not construe that the bidder is considered to be qualified. Consideration of their offer is subject to meeting PRE QUALIFICATION CRITERIA as mentioned in Annexure-AA of NIT. Following points relevant to the tender may please be noted and complied with:

SALIENT DETAILS OF NIT		
SL. NO.	ISSUE	DESCRIPTION
1.0	SUBJECT	The scope of bidder shall include <i>Supply of Quad cables for Signal & Telecommunication Purpose for Electrification of Railway Lines of the sections Birlanagar-Etawah, Bhandai-Udi and Farrukhabad-Shikohabad including Mainpuri-Etawah of North Central Railway 386 RKM/440 TKM.</i>
2.0	ENQUIRY NO.	T7D1S29105 (NIT_47310)
3.0	DETAILS OF TENDER DOCUMENT	
3.1	Technical Specifications	<i>As per attached Technical documents.</i>
3.2	Price schedule Format	<i>Quoted prices should be as per Price bid format of specification.</i>
4.0	TENDER START (ZERO) DATE	05.07.2019 Tender documents can be downloaded from BHEL website www.bhel.com ; bhel.abcprocure.com & www.eprocure.gov.in till due date of submission.
5.0	OFFER SUBMISSION PROCEDURE	• Due Date: 15/07/2019 at 14:00 H. • Tenders are invited through electronic mode from eligible suppliers. The offers shall be posted into the system before the date and time specified. • Bids shall be submitted through e-Procurement portal, (also referred as EPS in this document and elsewhere) https://bhel.abcprocure.com of M/s. E-Procurement Technologies Limited who are our solution provider. • (Bidders are requested to visit website to view corrigendum/ extension/ modification to NIT before submitting offer).
6.0	DUE DATE & TIME OF OPENING OF TECHNO-COMMERCIAL OFFER.	After 14:00 H on latest due date of offer submission. <i>Notes: (1) In case the due date of opening of tender becomes a non-working day, tenders shall be opened on next working day at the same time.</i>
7.0	EMD AMOUNT	<i>Not Applicable</i>
8.0	COST OF TENDER	<i>Not Applicable</i>
9.0	SCHEDULE OF PRE BID DISCUSSION (PBD)	<i>Date : 10.07.2019 Time: 10.00 H Venue: Ground-Floor, PESD Purchase,</i>

		PE&SD building, BHEL-RC Puram, Hyderabad-502032
10.0	SEEKING CLARIFICATION	Not Applicable
11.0	INTEGRITY PACT	Not Applicable
12.0	DETAILS OF INDEPENDENT EXTERNAL MONITOR (IEM)	Not Applicable
13.0	LATEST UPDATES	Latest updates on the important dates, Amendments, Correspondences, Corrigenda, Clarifications, Changes, Errata, Modifications, Revisions, etc. to Tender Specifications will be hosted in BHEL webpage (www.bhel.com →Tender Notifications →View Corrigendum) and not in the newspapers. Bidders to keep themselves updated with all such information.

- 1.0** The offer shall be submitted as per the instructions of tender document and as detailed in this NIT. Price shall not be mentioned by them anywhere in the techno-commercial offer. Price shall be furnished in the relevant price schedule only ~~and submitted in separate sealed envelope~~. In case of any clarification, bidder may contact this office.
- 2.0** Clause deleted for this tender.
- 3.0** MSE bidders are exempted from tender fees. MSE suppliers can avail the intended benefits only if they submit along with offer, attested copies of either EM II certificate having deemed validity (five years from the date of issue of acknowledgement in EM-II) or valid NSIC certificate or EM II certificate along with attested copy of a CA certificate (Format enclosed, where deemed validity of EM II certificate of five years has expired) applicable for the relevant financial year (latest audited) or Valid Udyog Aadhar Certificate.
- 4.0** Clause deleted for this tender.
- 5.0** The offers shall be submitted in EPS ~~/sent as per following details in separate sealed envelopes to BHEL, Ramachandrapuram, Hyderabad as per address given below~~ (refer salient details of NIT, pre-page, for applicability of various issues/ documents).

SL. NO.	DESCRIPTION
I	TECHNO-COMMERCIAL BID
I.a	Offer forwarding/ covering letter.
I.b	Duly filled-in 'No deviation certificate' as per prescribed format. In case of any deviation, the same should be submitted separately for technical & commercial parts, indicating respective clauses of tender against which deviation is taken by bidder.
I.c	Techno-commercial offer enclosing supporting document/ annexure/ schedules/ drawing etc. as required in line with pre-qualification criteria/ prescribed format. Bidder shall mark/ index relevant document in support of corresponding pre-qualification criteria. It shall be specifically noted that all documents as per above shall be indexed properly and credential certificates issued by clients shall distinctly bear the name of organization, contact ph. no, FAX no, e-mail etc.
I.d	Duly filled-in annexures, formats etc.
I.e	All volumes of tender document pertinent for the subject job along with this NIT together with subsequent changes to tender in the form of TCN (Tender Change Notice), correspondences etc, signed & stamped on all pages.
I.f	Un-priced without disclosing rates/ price, but mentioning only 'quoted' against each item of package to be submitted.

I.g	Integrity Pact Agreement (Duly signed by the authorized signatory) – NOT Applicable
I.h	Any other details preferred by bidder with proper indexing.
I.i	Scanned copy of proof of submission along with techno-commercial offer (COST OF TENDER) – NOT Applicable
II	PRICE BID
II.a	Copy of offer forwarding/ covering letter (as referred in I.a).
II.b	Duly filled-in Prices as per template and price break-up as attachments.

SPECIAL NOTE

- A) Your offer & documents submitted along with offer **shall be signed & stamped in each page by your authorized representative**. No overwriting/ correction in tender documents by bidders shall be allowed. However, if correction is unavoidable, the same may be signed by authorized signatory.
- B) All documents / annexure submitted with the offer shall be properly annexed and placed in respective places of the offer as per enclosure list mentioned in the covering letter. *BHEL shall not be responsible for any missing documents.*

- 5.0** No Deviation with respect to tender clauses and no additional clauses/ suggestions/ clarification in Techno-commercial bid/ Price bid shall normally be considered by BHEL. Bidders are requested to positively comply with the same. Offers with deviation are liable for rejection.
- 6.0** **BHEL reserves the right to accept or reject any or all offer without assigning any reasons thereof. BHEL also reserve the right to cancel the tender wholly or partly without assigning any reason thereof.** Also BHEL shall not entertain any correspondence from bidders in this matter (except for the refund of EMD, if applicable).
- 7.0** Bidders may consult this office before submitting their offers, for any clarifications regarding scope of work, facilities available at sites or on terms and conditions. No additional claim shall be entertained by BHEL in future, on account of non-acquaintance of above.
- 8.0** For any clarification on the tender document, you may seek the same through e-mail before scheduled date, from the office of the undersigned for clarification. Any clarification/ query received after pre bid discussion date will not be entertained.
- 9.0** BHEL may decide holding pre-bid discussion (PBD) with any/ all intending bidders. On such communication from BHEL, the bidder shall ensure participation for the same at the appointed time, date and place as may be decided by BHEL. Bidders shall plan their visit accordingly. The outcome of pre-bid discussion (PBD) shall also form part of tender.
- 10.0** In the event of any conflict between requirement of any clause of this specification/ documents/ drawings/ data sheets etc. or requirements of different codes/ standards specified, the same to be brought to the knowledge of BHEL in writing for clarification before due date of seeking clarification (as applicable), otherwise, more stringent requirement as may be interpreted by BHEL shall prevail and shall be binding on you. Any typing error/ missing pages/ other clerical errors in the tender documents, noticed by you must be pointed out before pre-bid meeting/ submission of offer, or else, BHEL's interpretation shall prevail ad be binding on you.
- 11.0** Unless specifically mentioned otherwise, bidder's quoted price shall deemed to be in compliance with tender along with TCNs including PBD, if any.
- 12.0** Not applicable
~~Bidders shall submit Integrity Pact Agreement (Duly signed by authorized signatory who signs in the offer), if applicable, along with techno-commercial bid. This pact shall be considered as a preliminary~~

~~qualification for further participation. Detail of Independent External Monitor (IEM) for the subject tender is furnished above.~~

- 13.0** The Price Bids of only those bidders will be opened who will be qualified for the subject job on the basis of evaluation on pre-qualification criteria/ techno-commercial bids, approval/ acceptance of customer / END USER (as applicable), etc. BHEL's decision in this regard shall be final & binding. BHEL also reserve the right to reject bidder with unsatisfactory past performance in execution of a contract. BHEL's decision in this regard shall be final & binding.

- ~~**14.0** While BHEL reserve the right to open the price bid (Cover-II) of the offers in camera, the date & time to open the Cover-II (PRICE BID) tender opening shall be intimated to the bidders, in case BHEL decides it to be 'Public opening' and in such a case, one authorized representative of the bidder shall be allowed to attend.~~

- 15.0** **REVERSE AUCTION:** BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

- 16.0** Tenderers must adhere to all volumes of tender and quote accordingly. Any terms & conditions not covered in SCC will be governed by GCC.
- 17.0** Corrigendum / extension / addendum, if any, pertaining to this tender will be published in the web site www.bhel.com or will be issued directly to you, as applicable.
- 18.0** On submission of offer, further consideration will be subject to compliance to tender & qualifying requirement and customer's acceptance, as applicable.
- 19.0** Unsolicited discounts received after opening of techno commercial bid shall not be considered for evaluation. However, if the party who has submitted the unsolicited discount/rebate becomes the L-1 party, then the awarded price shall be after considering the discount.
- 20.0** In case the bidder is an "Indian Agent of Foreign Principals", Agency agreement has to be submitted along with Bid failing which offer from Bidder may not be considered.
- 21.0** Standalone bidder can neither again be a prime bidder in a consortium bid nor be a consortium partner to any other bidder. Similarly, prime bidder shall neither be a consortium partner to other



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prime bidder nor submit any other bid with other consortium partners. However, consortium partner may enter into consortium agreement with other prime bidder(s).

- 22.0** The offers of the bidders who are on the banned list as also the offer of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL Website (www.bhel.com)
- 23.0** The bidder may have to produce original document for verification if so decided by BHEL.
- 24.0** Offer shall be submitted directly by bidder or his authorized representative / agent only and the offer should be in line with regulatory guidelines (i.e., Agency agreement between principal bidder and agent / representative shall be attached which shall be a valid one and cover the scope of services rendered by Agent, Agency commission etc.). OEM details shall be provided if supplier is not a manufacturer.

Bid envelope shall bear name of the supplier. In case of submission through authorized representative / agent, the name of representative / agent should be mentioned additionally apart from the supplier name.

- 25.0** Offer received after the specified time of submission will be rejected. No further correspondence shall be entertained.

for BHARAT HEAVY ELECTRICALS LTD
Sr.Officer/Purchase
PE&SD, Hyderabad

AGENCY	CONTACT DETAILS	
BHEL, PE&SD, Ramachandrapuram, Hyderabad	Address	Purchase Department / PE&SD, BHEL, Ramachandrapuram, Hyderabad – 502032
	Phone no	040 2318 2367
	E-mail	sunil.kmr@bhel.in , neerajavvs@bhel.in ; ksrinivas@bhel.in

Enclosures

01. Annexure-AA- Format for Pre-qualification criteria.
02. Annexure-BB- Format for No-deviation certificate.
03. Tender document as per above details.



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ANNEXURE-AA

PRE QUALIFICATION CRITERIA

ENQUIRY NO.	T7D1S29105 (NIT_47310)
ITEM & SCOPE OF WORK	SUPPLY OF QUAD CABLES
PROJECT	ELECTRIFICATION OF RAILWAY LINES OF THE SECTIONS BIRLANAGAR-ETAWAH, BHANDAI-UDI AND FARRUKHABAD-SHIKOHABAD INCLUDING MAINPURI-ETAWAH OF NORTH CENTRAL RAILWAY 386 RKM/440 TKM
END CUSTOMER	CORE, NORTH CENTRAL RAILWAY, ALLAHABAD
CUSTOMER'S CONSULTANT	--
CONTRACT DURATION	As per specific conditions of the contract of NIT .
BIDDER SHALL NOTE & COMPLY WITH THE BELOW POINTS:	
SL.NO.	DESCRIPTION
1.0	FINANCIAL CRITERIA:
A.	Average Turnover: Average annual financial turnover of bidder, during the last three financial years, i.e. FY 2015-16, 2016-17, and 2017-18 should not be less than INR 150 Lakhs (or) equivalent in foreign currency. Audited financial statement (Audited Balance sheet & Profit & Loss Account) have to be submitted for all the three years as indicated above. If financial statements are not required to be audited statutorily, then instead of audited financial statements, financial statements are required to be certified by chartered accountant. Other income shall not be considered for arriving at annual financial turnover/sales.
B.	Incase audited Financial statements have not been submitted for any of three years as indicated against A above, then the applicable audited statements submitted by bidders against the requisite three years, will be averaged for three years i.e. total divided by three. However, audited financial statement for FY 2017-18 is necessarily required to be submitted for determining net worth.
C.	Bidder has to submit copies of Certificate of Incorporation from the Registrar of Companies/ Partnership Deed/ Proprietorship documents etc., GSTIN registration, PAN card.
D.	In case of foreign bidders, in addition to documents in support of above (as applicable), they shall also provide business information report / credit rating report incorporating the rating of the company by international credit rating agencies viz. Dun & Bradstreet etc. along with technical offer. Such ratings reports shall not be older than 1 year from the date of submission of offer. Agency agreement needs to be submitted by foreign bidder in case of associating with an Indian entity.
E.	For evaluation of foreign bidder, exchange rate (TT selling rate of SBI) as on scheduled date of tender opening (Part-I bid in case of two-part bid) shall be considered.

2.0	TECHNICAL CRITERIA:	
	SL.NO.	DESCRIPTION
	2.0	TECHNICAL CRITERIA:
	A	The bidder should have established office in India. Indian office shall be supported either from India or from their headquarter or manufacturing centre for design, engineering, manufacturing/assembly, testing, supply, supervision of erection and commissioning.
2.0	B	i) Vendor should be a manufacturer of Quad cable for S&T application as per RDSO specification TC/30/2005 version 1 with and amendments 1 to 5 or latest. Accordingly, RDSO approved certificate of the manufacturer shall be furnished. ii) The bidder should be a manufacturer of Quad cable for S&T application and should be RDSO approved vendor as on date of techno commercial bid opening. iii) Supplier to furnish purchase orders for the following along with dispatch details (LR details/Invoices/ MDCC/Inspection report/IRN etc). a. Manufactured and supplied at least 18 KM of 6 QuadX0.9 sq mm jelly filled Copper Quad cable in one or more than one orders in last seven (7) years from date of this enquiry.
3.0	Following Documents / Information to be submitted in support of Technical Criteria above: a) Registration certificate / any other equivalent document. b) P.O. copies & invoices. c) Relevant supporting documents (Organization chart, Role of Indian office etc.) Illustrating the strength of Indian office & support from headquarters shall be submitted in support of s.no. 2(c) above.	
4.0	GENERAL REQUIREMENTS:	
A.	Bidder shall submit requisite documents, to comply with aforesaid criteria, properly indexed, along with offer.	
B.	After satisfactory fulfillment of all the above criteria/ requirement, offer shall be considered for further evaluation as per NIT and all other terms of the tender.	
C.	Bidder(s) already registered with BHEL other units or BHEL-PE&SD for subject package, also need to submit credentials for criteria indicated in sl. No. '1.0' '2.0' above. Also, they must submit the relevant documents as the proof of their registration with BHEL – other units for subject package.	
D.	Consideration of offer will be subject to customer's approval of bidder.	
E.	Bidders should have technological capability for communication/ transmit through electronic media/ reverse auction process.	
F.	Mere submission of above documents does not entitle bidders for order placement/ enlistment as registered vendor/ issue of further tenders in future; the documents shall be subject to BHEL's scrutiny and physical verification of facilities, if required.	
G.	Consideration of bidder's offer will be subject to our end customer's approval of bidder.	